

10 STEPS TO

### A JOYFUL TRANSITION

PARADISE VALLEY

ESTATES







moving to a life plan community can seem overwhelming at first. The good news is, we've seen thousands of people make the transition to a rewarding new lifestyle and learned a thing or ten in the process. Here are the smartest steps we've witnessed from early in the selection process, right through move-in day.

# Envision your new home.







# Think about the type of space you'd enjoy most. Which of the following are must-haves?

- Efficient use of space
- Exceptional views
- Room for entertaining

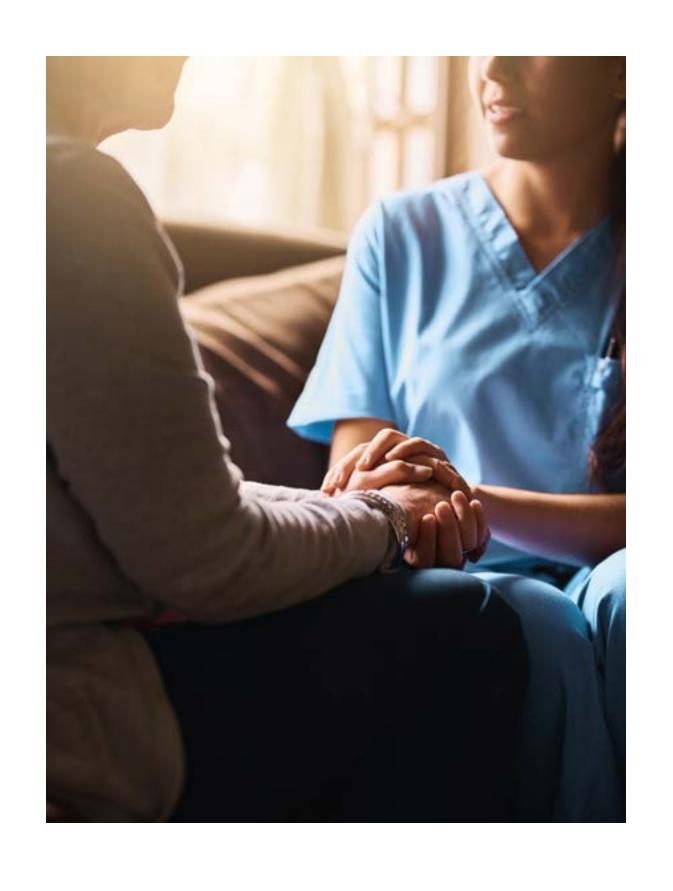
### Come see what's new.





At Paradise Valley Estates, we host retirees for tours and personal appointments all the time. Getting familiar with a particular community provides the opportunity to view home styles and healthcare facilities, as well as get a sense of the latest improvements and amenities, and how often things are enhanced.

# Compare healthcare offerings.



Understanding the level of healthcare services at a Life Plan Community — and the payment structure for those services — is critical to gauging the relative value between different communities. Prospective communities should be happy to answer every question and provide all the details you need to make an informed comparison.

### Attend an event.





If a prospective community is worth its salt on the social front, it should love entertaining. From resident panel discussions to Oktoberfest events, holiday celebrations, dances and more, Paradise Valley Estates extends an open invite to be our guest and get a feel for what's most important: potential neighbors and the culture of a community.

### Know a community's financial reputation.

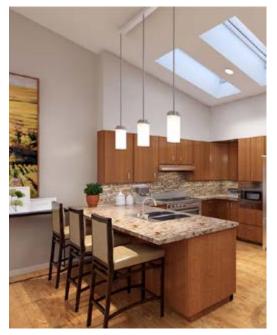
Fiscal track record is an extremely important consideration when investing in a Life Plan Community. Any community you're considering should encourage you to review their financial statements to understand how assets have been managed over its history and what kind of growth and stability this foreshadows in the future.

### Understand contract types and entrance fee options.

Not all Life Plan contracts are created equal. Type A contracts are the most comprehensive. Type B may modify that continuum. For example, fee structures could increase with increased healthcare needs. And **Type C** operate on a fee-for-service model. Paradise Valley Estates is a Type A community because our residents are seeking the most comprehensive coverage of monthly services and long-term healthcare services. This ensures that a resident's monthly fee remains at a pre-determined rate structure over their stay within the community, offering the greatest degree of security and financial flexibility.

# Choose your home and timeframe.





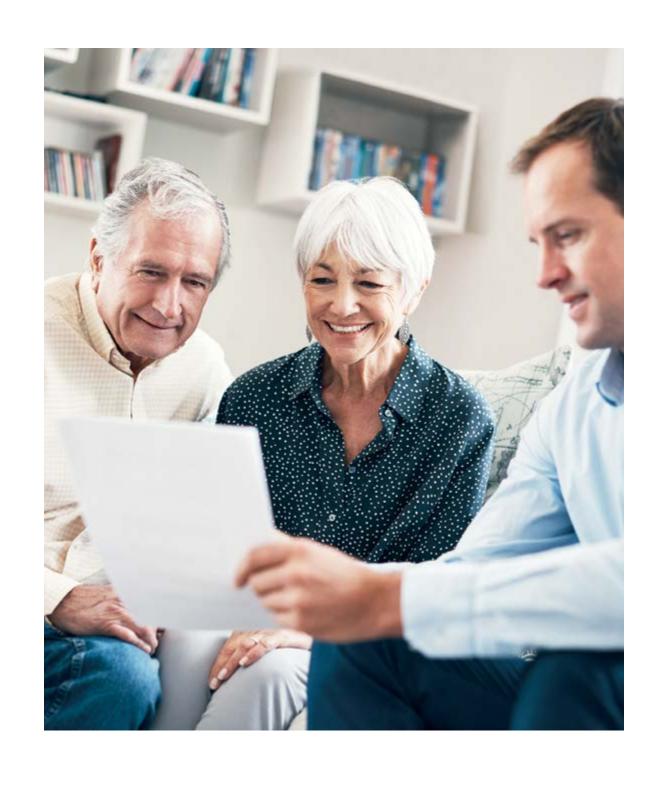


Select your preferred home style and secure it based on the timing that's best for you. If you find a home with everything you're looking for right now, seize the day. Not quite ready? Join a waiting list. The best communities have fully-refundable deposit options that get you in the mix risk-free and allow you to follow your own time table.

Or if you're more than 12 months away from being ready, consider a property that is currently under construction where you can help select custom features and finishes. Our newest neighborhood <a href="mailto:The Ridge">The Ridge</a>, is set to open in 2021.



# Complete your application.



Good Life Plan Communities
take the responsibility of helping
people secure the right retirement
lifestyle extremely seriously.
These organizations should have
experienced sales coordinators who
can guide you through the initial
application process and ensure a
good fit for you.

# Create your home environment.



Quality Life Plan Communities should provide a move-in coordinator to help you personalize your new residence. This person can assist with a variety of interior decisions, from paint color and flooring to hard surface selections.

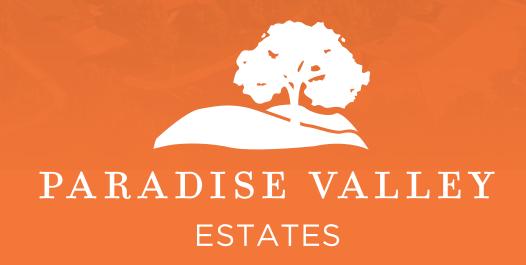
### Finalize your contract and schedule move in.



Your new community should be as excited for you to move in as you are. Let their sales coordinators help make sure every detail is finalized and all your expectations are met prior to move in. Then celebrate together when the big day comes.



We're happy to help as you consider our community and others. Just give us a call at 1.800.326.0419.



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